

PlanIT Search: Using ERP Solutions To Solve Five Common Organizational Concerns

Enterprise Resource Planning [ERP] may not be a term that's familiar to all business people, but it's fast becoming a viable method of solving common organizational concerns. In essence, ERP enables companies to manage all of their functions and data through shared information [usually kept on an accessible LAN.] This makes ERP an ideal answer for companies looking to fix several different types of workplace issues.

Below, we've outlined five of the top concerns that can be alleviated [or remedied] through ERP solutions:

Concern 1: Company-wide data isn't stored in one place.

In many businesses, different departments need to use the same data; however, it may not be instantly available to each person who requires it. Thus, personnel may wind up spending copious amounts of time "hunting" for information in different departments. With ERP solutions, the data is located on a server that can be used by anyone who has been given access.

Concern 2: Data varies from department to department.

Consider this scenario: ABC Company's sales team members claim that their numbers are up 12.4% for Q1; however, ABC's financial department shows that sales are only up 2.7% during the time period. Why the discrepancy? The employees are using different numbers because they haven't streamlined their data. When ERP implementation takes place, this kind of problem is usually resolved.

Concern 3: It's difficult to capture the true revenue cycle for the business.

When information is located in dozens of different places, it can be tough to figure out how long business processes really take, and that includes the company's revenue cycle. This often isn't a noticed issue until the organization decides to shorten its revenue cycle... and suddenly realizes it has no way of accurately calculating it. ERP solutions can fix this problem, easily showing how long the revenue cycle is for a product or service.

Concern 4: Orders getting "lost" or "falling through the cracks".

If your company has ever experienced the frustration of a "lost" order, you know how difficult it can be to explain to the customer why their order wasn't fulfilled. It's a costly mistake and one that is minimized when ERP solutions are put into place. With ERP, orders can be tracked across the board by anyone who has been given access to see how they flow from the time the order is made until it has been fulfilled.

Concern 5: Forecasting business financials is difficult.

Although it can be challenging to forecast any business's financials, it's additionally difficult when data isn't housed in one easy-to-find locale. Thus, when ERP implementation is undertaken, all information used to forecast can be gathered from a single source. Though this won't magically make all forecasts 100% accurate, it will increase their accuracy considerably.

If your organization has ever experienced these kinds of issues, ERP solutions may be the answer. Although an ERP solutions plan is a long-term investment, it's one that can completely revolutionize the efficiency of your business.

For more information on ERP implementation and hiring processes, contact the ERP consultants at PlanITSearch.

About the Author

PlanIT Search is the leading staffing solutions firm for IT recruitment and [ERP implementation](#) in Toronto, Ontario. For more information, visit PlanITSearch.com.

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