

## AIPEX Uses Extensive Industry Experience To Arrange Inexpensive Offshore Printing

If you or your company are in need of large scale printing, but aren't able to locate a domestic printer for a reasonable price, the American International Printing Exchange (AIPEX) can help. AIPEX, a Seattle-based printing brokerage with heritage stretching back almost fifty years, has ample experience in putting the benefits of inexpensive offshore printing in the hands of North American content producers.

For any job costing over \$2,500, AIPEX can easily arrange inexpensive offshore printing sources using their network of international printing contacts. They specialize in calendars and year-end annual reports, as well as cookbooks, posters, greeting cards and both hard-bound and soft-bound books.

In the past, AIPEX has brokered inexpensive offshore printing services for companies as large as Costco, and as small as the Wild Alaska Wildlife Treasury. Because of the unique nature of their relationships with inexpensive offshore printing companies, AIPEX is able to scale print jobs to suit individual clients—always at an enormous savings over domestic printing prices.

AIPEX's fastest and most reliable inexpensive offshore printing partners are located in the Pacific Rim.

To receive a quote from AIPEX, potential clients need only send a request with some basic details about the size and complexity of the print job. AIPEX will consult with suppliers and return an estimated service price, at no obligation.

Clients in need of inexpensive offshore printing prefer AIPEX's style of service not only because of the company's long history of successful printing brokerage, but also because of the high caliber of the individuals at the helm of the company's executive board. President Emeritus Ralph M. Van Dyke is perhaps best known for once having installed the first Pako Automatic Film Processor in the Pacific Northwest United States. He also founded Seattle's first color separation company, in 1952. Shortly afterward, he collaborated with Dr. John Sherman, in the Geography Department at the University of Washington, to develop and produce maps for the blind. From these auspicious beginnings, it was only a matter of time before Van Dyke would rise to prominence in the world of inexpensive offshore printing.

President Jack L. Roberts assumed ownership of AIPEX in 2003, after Van Dyke stepped down from the position. Known as "Jack" by his many friends and business associates in the inexpensive offshore printing trade, Roberts has experience as a direct mail marketing executive. The former US Marine also worked in the sales and creative departments of two prominent color services, then owned several of his own businesses before finally turning to AIPEX and the world of inexpensive offshore printing brokerage.

In the coming years, Roberts expects to completely revamp AIPEX's presence on the web, and also to recruit a nationwide sales force of independent agents. The company's rich history of inexpensive offshore printing success continues unabated.

AIPEX is a Seattle-based printing brokerage, specializing in inexpensive offshore printing for books, posters, calendars, and year-end reports. To find out more, visit AIPEX, or call (206) 783-5990/ Toll – Free 1-866-MY AIPEX (692 – 4739).

### About the Author

AIPEX is a US based printing broker that works for their clients, focusing their efforts on finding [inexpensive offshore printing](#) for your needs. For more information, visit [www.AIPEX.com](http://www.AIPEX.com).

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